CIMC



Disclaimer

This document has been prepared by China International Marine Containers (Group) Co., P2 486.77 Tm 0 1 500.54 486.77 Tm 80N7 Tm[P)]TJETBT1 0 0 1 501.87 486.77 Tm





Key Business Highlights

Business Review

Financial Reflects

Future Outlook

Business Review



Business Review



		2014 版执法标准	2016 版执法标准
超限标准	高度	无	4 米
	宽度	无	2.55 米

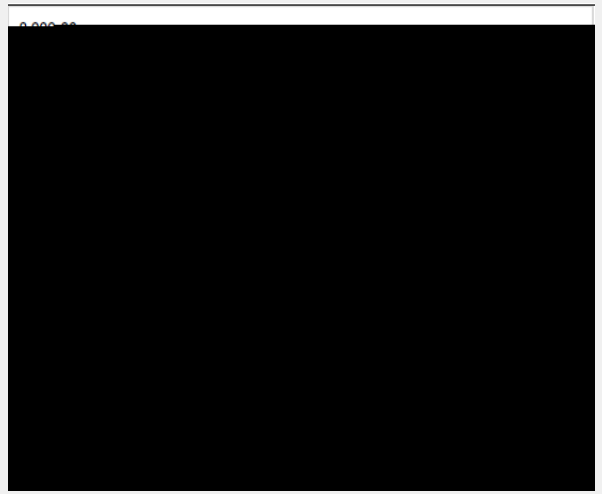


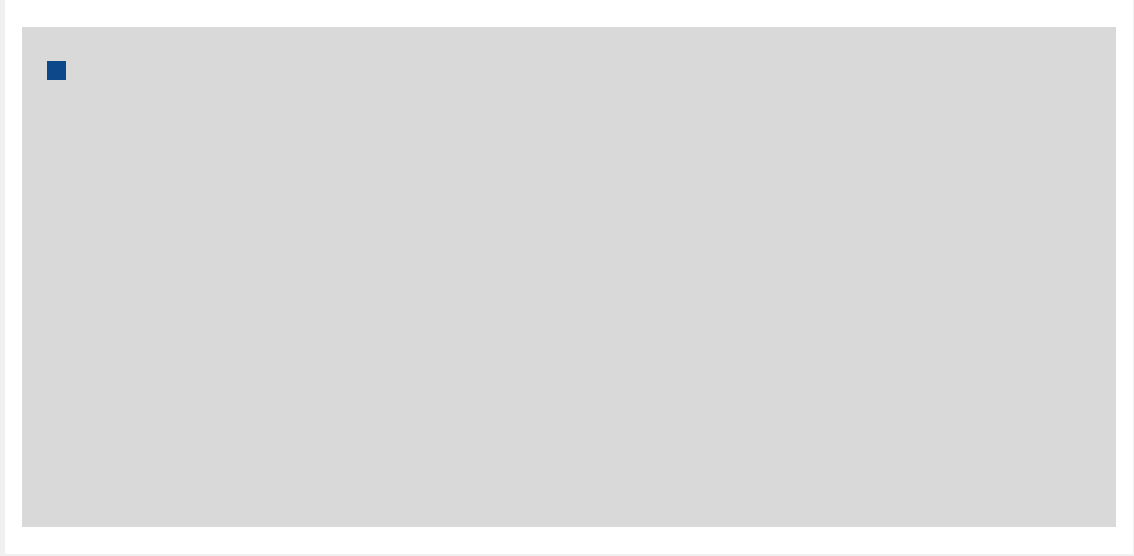
B

Natural gas consumption and growth rate



The price of LNG is rising



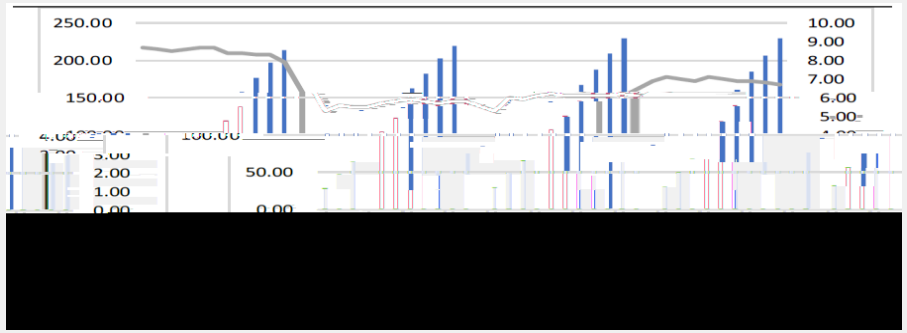




reached the bottom



2014-



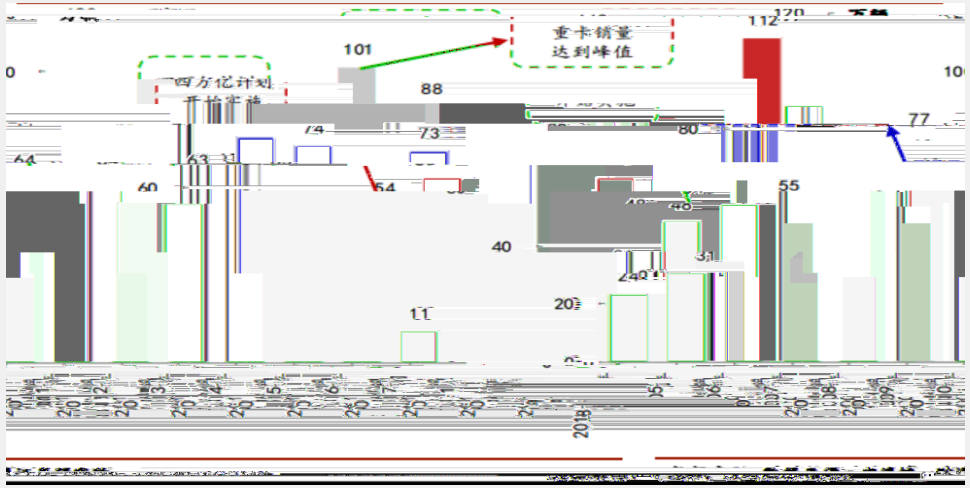


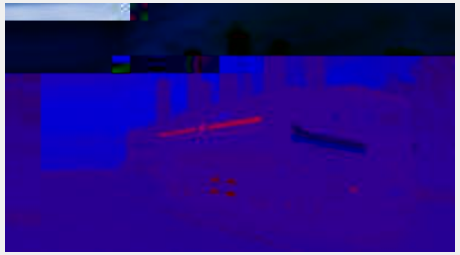
Container service business line:

Marine transport and project logistics business line:

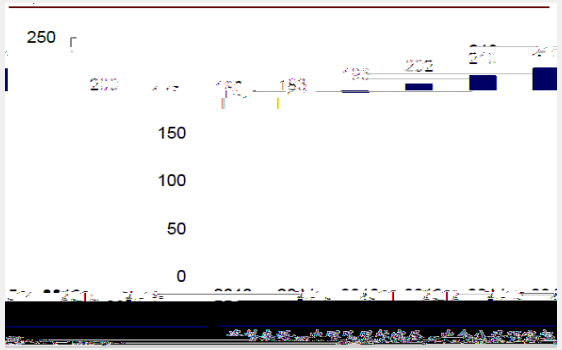
Rail-water transport business line

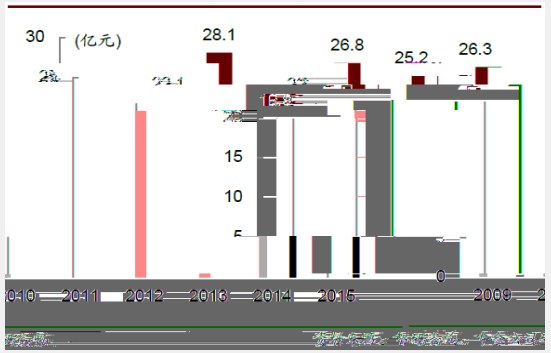
Equipment logistics business line


重卡销量
达到峰值
101
88
77
55
40
11
2019

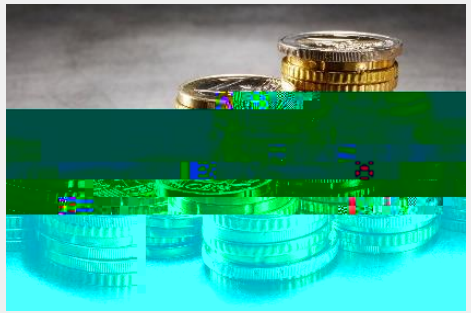





250
150
100
50
0


30
(亿元)
28.1
26.8
25.2
26.3
15
10
0
2011
2012
2013
2014
2015

Business Review



Financial deleveraging was substantially promoted

In 2017, the scale of social financing increased reasonably. According to the preliminary statistics, the annual increment of social financing in 2017 was 19.44 trillion, 1.63 trillion yuan more than that of the previous year, and an increase of 12% over the same period. The growth is basically in line with expectations, showing that financial support for the real economy is greater.

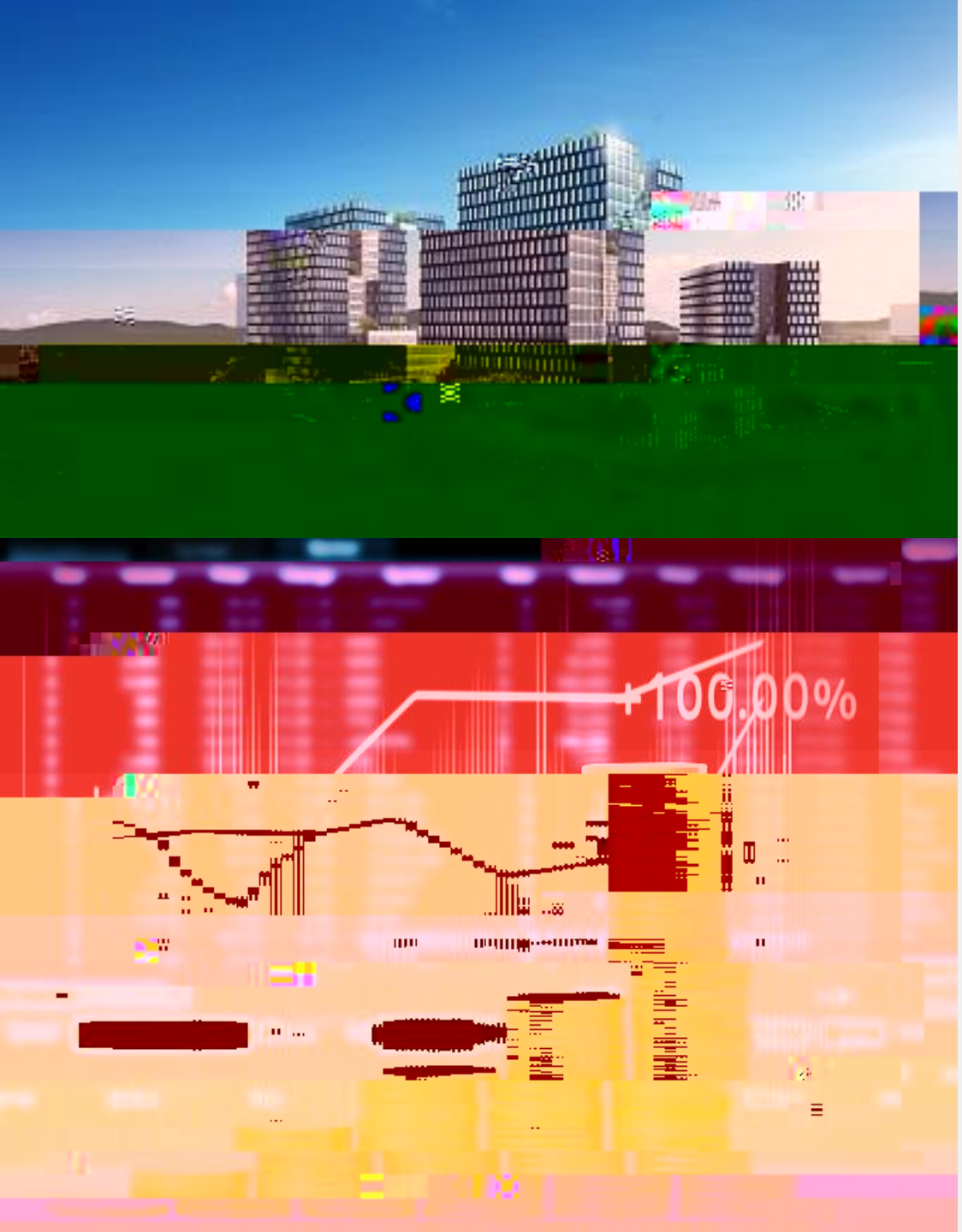
The results of financial regulation are expected to be stable, and the direction of social financing structure will change: 1. After the supervision, the actual leverage ratio of banks is significantly limited, and the overall supply capacity of the banking system to social financing is decreasing. 2. The non-standard and channel business mainly focuses on the real estate, financing platform and government restrictions (more than 70%), which is the main source of social integration. In the medium and long term, after the regulation, the total demand for financing will gradually shrink, and the structural differentiation will be obvious: the interest rate of real estate and small and medium-sized financing platforms will rise, and the interest rate of the industrial sector will be stable.

Business portfolios continuously optimized

	Increase/ Decrease %	FY2017	FY2016
Operating income 100 million Yuan			
Net profits 100 million Yuan			



International market:



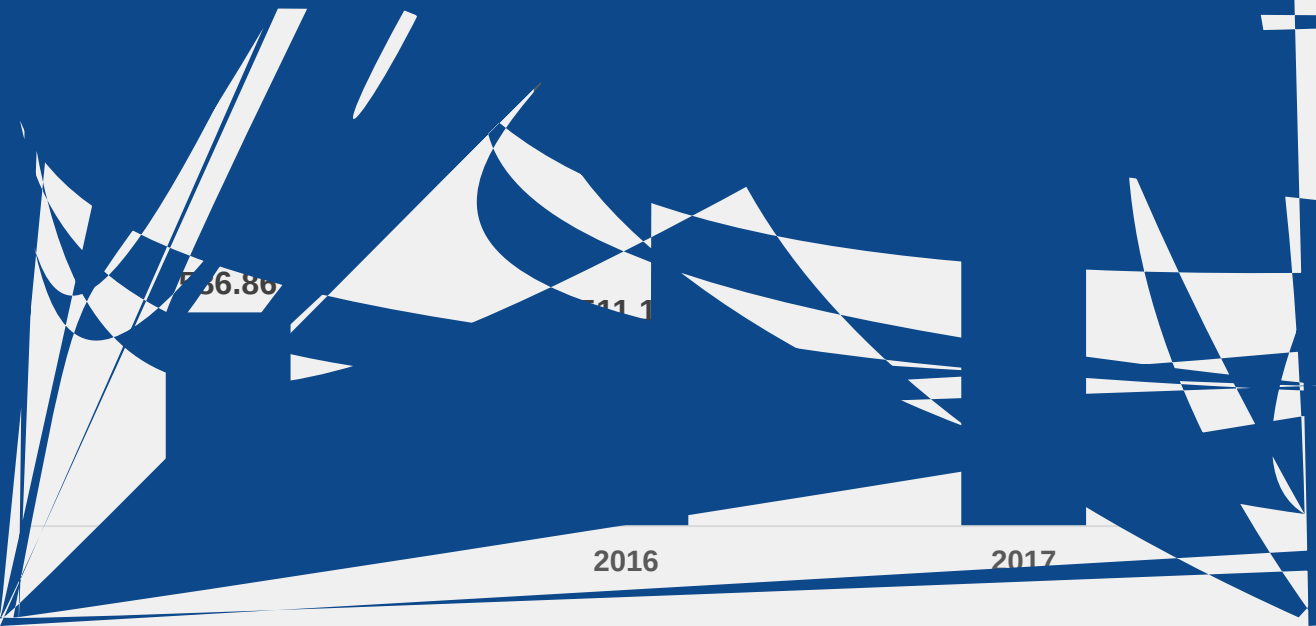


Key Business Highlights

Business Review

Financial Reflects

Future Outlook


2016
2017



By the end of December 31th 100 million Yuan	At the end of the Reporting Period (31 December 2017)	At the end of the previous year (31 December 2016)	Change
Total assets			
Total liabilities			
Short-term borrowings			
Long-term borrowings			
Total equity attributable to shareholders and other equity holders of the parent company			
Total shareholders' equity			
liability/asset ratio			

By the end of December 31th 100 million Yuan	FY2017 (Jan. to Dec.)	FY2016 (Jan. to Dec.)	Change
Net cash flows from operating activities			

Financial Reflects



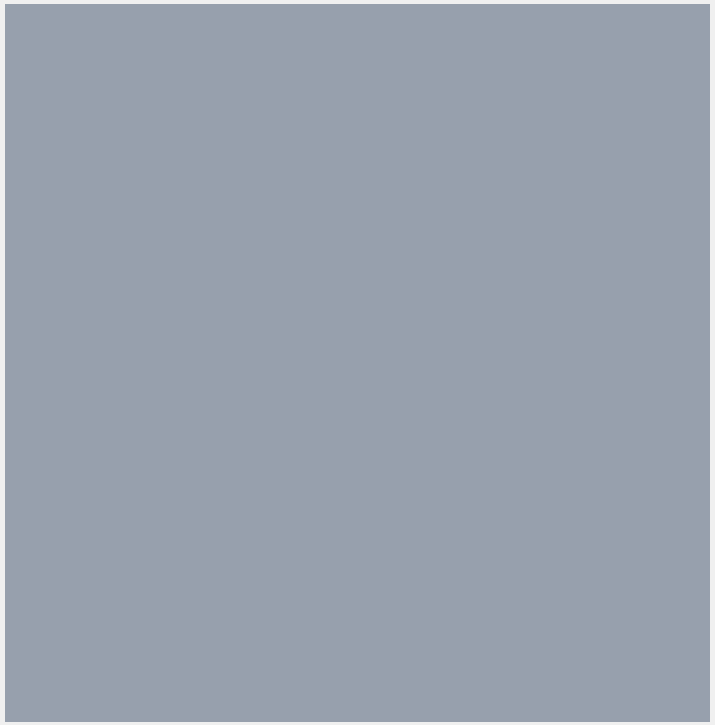


Key Business Highlights

Business Review

Financial Reflects

Future Outlook







Q & A







Thank You





